How to buy Prederi services

Prederi services can be purchased using a variety of routes depending on your service requirement and the price of that requirement. The information set out in this document is for UK public sector organisations looking to procure our services. For lower price services, procurement can be undertaken directly by the buyer. For higher price services, or if you would like to access a wider range of suppliers, a Framework can be used to invite tender responses to your service requirement.

Public procurement should be undertaken according to the regulations set out in the Public Contracts Regulations 2015.
http://www.legislation.gov.uk/uksi/2015/102/pdfs/uksi_20150102_en.pdf

Procurement options

The financial thresholds for each type of procurement will be set out in your organisation's standing financial instructions (or equivalent), with the exception of the threshold for OJEU (Official Journal of the European Union) compliant tendering, which is set by the EU.

Procurement options typically include:

- **Direct single tender:** Low price services can be directly purchased with a supplier. Typically, the value threshold for this type of procurement will be for services less than £10,000 (please refer to your standing financial instructions or equivalent).

- **Three quotes:** For slightly higher price services, a minimum of three quotes must be obtained from suitable suppliers. Typically, the value threshold for this type of procurement will be for services less than £35,000 (please refer to your standing financial instructions or equivalent).

- **Mini competition:** For higher price services, a mini competition must be held where suppliers are invited to submit a tender response to the service requirement. The threshold for this is type of procurement will be for services priced lower than the EU threshold for OJEU tendering.

- **OJEU compliant tendering:** For higher price services, OJEU compliant tendering must be undertaken. The thresholds for this type of procurement are set by the EU and are currently £111,676 for services procured by central government, and £172,514 for services procured by other public sector buyers. Tenders exceeding these values must be listed in the OJEU and must follow the OJEU tender procedures.

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Framework procurement

Procurement can be undertaken through the use of a Framework. Frameworks offer security to the buyer, as the suppliers have been selected for the Framework based on their capability and capacity, and maximum day rates for services are pre-agreed. Frameworks are divided into Lots, and buyers can invite suppliers from the most suitable Lot to respond to their requirements. Where appropriate, multiple Lots can be invited.

Prederi can access opportunities on a number of Frameworks. We are members of:

- **G-Cloud Framework** for cloud based IT services
- **Digital Outcomes and Specialists Framework (DOS)** for digital services
- **Elis Framework** for health services
- **Regulators' Framework** for economic and financial services
- **Bluelightworks Partner** for transformational change support to the emergency services.

Service	Central Government	Local Government	Health	Defence	Emergency Services	Regulators	All public sector bodies
IT Services	✓ (GCloud)	✓ (GCloud)	✓ (GCloud)	✓ (GCloud)	✓ (GCloud)		
Digital Services	✓ (DOS)	✓ (DOS)	✓ (DOS)	✓ (DOS)	✓ (DOS)		
Financial Analysis	✓ (Regulators)	✓ (Regulators)	✓ (Regulators)	✓ (Regulators)	✓ (Regulators)	✓ (Regulators)	✓ (Regulators)
Project Management	✓ (Regulators)	✓ (Regulators)	✓ (Regulators)	✓ (Regulators)	✓ (Regulators)	✓ (Regulators)	✓ (Regulators)
Organisational Development			✓ (Elis)				
Transformational Change					✓ (Bluelightworks)		

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Current Prederi Frameworks

G-Cloud Framework

The G-Cloud Framework is available for use by all government departments, devolved administrations, local authorities, wider public sector bodies and arm's length bodies. The Framework is primarily for the procurement of cloud based IT services on a direct award basis.

The G-Cloud Framework is refreshed on a regular basis, with each iteration overlapping with the previous iteration. The most current services are offered through G-Cloud 8, however services from G-Cloud 7 are still available. The next iteration, G-Cloud 9, is due for release in mid-2017, and at that point G-Cloud 7 services will no longer be available.

Buying procedure

G-Cloud services are showcased via an online catalogue called the Digital Marketplace. Suppliers provide a service definition document for each service offered, and buyers can contract directly with suppliers using the call-off agreement and order form for services offered through G-Cloud.

Prederi services on G-Cloud

Prederi offer the following Specialist Cloud Services (SCS) through G-Cloud 8:

Service	Service ID & Link
Commissioning Support Units (CSUs): Optimise Strategy and Delivery Model for IT Services.	Service ID 3060 2710 5884 441
Commissioning Support Units (CSU): Using IT to Improve Internal Efficiency and Effectiveness.	Service ID 4906 6371 6272 154
Commissioning Support Units (CSUs): Using IT to Optimise Delivery of Commissioning Services.	Service ID 6486 8526 3503 497
Health and Social Care Economy: Using IT and Cloud Services to Share Records between Providers.	Service ID 4038 6430 3150 874
Healthcare Providers: Optimising IT to Enable Integrated Care.	Service ID 7666 6977 4733 035
ICT Commissioning Services.	Service ID 4940 6902 6275 467
Local Government: Using IT to Optimise Delivery of Citizen Services.	Service ID 3369 4745 5491 477
NHS Clinical Commissioning Groups (CCGs): Using IT to Improve Internal Efficiency and Effectiveness.	Service ID 8638 5937 0739 599

Prederi offer the following Specialist Cloud Services (SCS) through G-Cloud 7:

Service	Service ID & Link
Commissioning Support Units (CSUs): Optimise Strategy and Delivery Model for IT Services.	Service ID 7207 0235 9739 3701
Commissioning Support Units (CSUs): Using IT to Improve Internal Efficiency and Effectiveness.	Service ID 7469 6774 7225 1266

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Commissioning Support Units (CSUs): Using IT to Optimise Delivery of Commissioning Services.	Service ID 7587 7084 1642 1082
Emergency Services: Using ICT to Optimise Emergency Services.	Service ID 7790 0211 1590 1197
Health and Social Care Economy: Using IT and Cloud Services to Share Records between Providers.	Service ID 7057 4141 1627 4400
Healthcare Providers: Optimising IT to Enable Integrated Care.	Service ID 7874 5031 4158 8714
Home Office: Using IT and Cloud Services to Optimise Delivery of Immigration Management Services.	Service ID 7568 8335 8311 0291
ICT Commissioning Services.	Service ID 7867 7662 0134 5550
Local Government: Using IT to Optimise Delivery of Citizen Services.	Service ID 7735 8262 9165 4596
Ministerial Departments: Optimising ICT for Improved Subsides and Grant Management.	Service ID 7755 7838 9592 5574
Ministry of Defence (MoD): Using IT to Optimise Defence Business Management.	Service ID 7995 5934 8987 1472
Ministry of Justice: Using IT and Cloud Services to enable Interoperable Working & Online Services.	Service ID 7043 9488 8827 1735
NHS Clinical Commissioning Groups (CCGs): Using IT to Improve Internal Efficiency and Effectiveness.	Service ID 7019 1576 9728 0943

Charge: There is no charge to the buyer for using this Framework.

Link: https://www.gov.uk/digital-marketplace

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Elis Group

The Elis Group Framework is designed to enable Elis Group CSUs to access additional capability and capacity in order to provide effective and quality commissioning support to CCGs. The members of the Elis Group are North & East London CSU; Midlands & Lancashire CSU; North of England CSU; and South, Central and West CSU.

Prederi is on three Lots of the Elis Framework:
- Lot 1a Needs Assessment
- Lot 3a Organisational Development
- Lot 3b System Development.

Buying procedure

The buyer must develop a Statement of Requirements setting out the service that will be procured, identify the Lot or Lots that best meet your requirements, and then one of two routes can be pursued.

Route 1: Direct ordering without a further competition
1. Develop the Statement of Requirements.
2. Identify Framework suppliers capable of delivering the specific requirements.
3. Select the Framework supplier capable of delivering the service by applying the Direct Award Criteria (evaluation criteria):
   - Assessment by the buyer of the Framework supplier capable of delivering the most economically advantageous solution.
4. Award the service to the chosen supplier by sending the Letter of Appointment and entering the Call-Off Agreement with the supplier.

Route 2: Further competition procedure
1. Develop the Statement of Requirements.
2. Identify Framework suppliers capable of supplying the proposed service.
3. Refine the Call-Off Terms to reflect the requirements (in accordance with the Regulations and Guidance).
4. Invite suppliers to participate in the further competition by submitting a tender setting out their proposal in respect of the Statement of Requirements.
5. Select the Framework supplier capable of delivering the service by applying the Further Competition Award Criteria (evaluation criteria):
   - Quality 60-80% (Sub-criteria and weightings to be defined by the buyer).
   - Price 40-20% (Sub-criteria and weightings to be defined by the buyer).
6. Award the service to the chosen supplier by sending the Letter of Appointment and entering the Call-Off Agreement with the supplier.

Charge: There is a charge to the buyer for using this Framework.

Contact: Elisframework@nelcsu.nhs.uk

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Regulators' Framework

The Regulators' Framework is for regulatory bodies and other public bodies (including Government departments and agencies, and the NHS) to procure economic and financial services.

Prederi is on five Lots of the Regulator's Framework:
- Sub-lot 3d Economic Appraisal
- Sub-lot 4i Cost Analysis
- Sub-lot 4j Financial Modelling (UK and International)
- Sub-lot 4k International Reporting Standards (IFRS)
- Sub-lot 6 Project Management.

Buying procedure

The buyer must develop a statement of requirements setting out the service that will be procured, identify the Lot or Lots that best meet your requirements, and then one of two routes can be pursued.

Route 1: Direct award

Direct award can be used if the buyer can identify a provider that can you're your statement of requirements, from the providers' catalogue of services (this means the fee rates for the services/sub-lots we are on). The buyer can then contact the supplier to confirm that the supplier can and will provide the service, and the supplier then submits a written quotation for consideration by the buyer (or declines if they can't provide the service).

Route 2: Further competition procedure

If the buyer cannot identify a single supplier to provide the required service, further competition can be used. This invites all framework service providers who can meet the statement of requirements. For simple work this would be all providers in the most appropriate sub-lot, and for more complex work, this would be all providers across multiple appropriate sub-lots.

Interested suppliers will provide proposals for the requirement, and the buyer must then select the Framework supplier capable of delivering the service by applying the Further Competition Award Criteria (evaluation criteria):
- Quality 20-80% (Sub-criteria and weightings to be defined by the buyer).
- Price 20-80% (Sub-criteria and weightings to be defined by the buyer).

Charge: There is no charge to the buyer for using this Framework.

Contact: john.cole@ofgem.gov.uk

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Bluelightworks Partnership

Prederi has been successfully accepted as a Bluelightworks Partner. Bluelightworks is a service managed by Leonardo MW Ltd on behalf of the Home Office, providing framework capability that can provide unbiased, objective advice supporting transformational change initiatives to the emergency services, particularly those enabled by ICT.

Buying procedure

The Bluelightworks core team work with customers to develop and scope projects to be undertaken by the wider Bluelightworks Partnership. A project definition document will be developed, and will include specific roles to be filled. The core team will share these roles with the partnership and partners can apply to fill each role. Project teams are selected from across the partnership to ensure the use of diverse teams and to deliver a successful outcome. The Bluelightworks core team provide oversight, support and assurance to all projects.

Charge: There is no charge to the buyer for using this Framework.

Contact: info@bluelightworks.org

Last updated: September 2016

Digital Outcomes and Specialists

The Digital Outcomes and Specialists (DOS) Framework is available for use by all government departments, devolved administrations, local authorities, wider public sector bodies and arm's length bodies. The Framework is primarily for the procurement of specialists for work on specific digital projects.

Prederi is on two Lots of the Digital Outcomes and Specialists Framework:
- Lot 1: Digital Outcomes
- Lot 2: Digital Specialists

Buying procedure

The buyer must develop a brief setting out what is required of the supplier and follow the further competition procedure for both Lot 1 and Lot 2.

Further competition procedure
1. The buyer must prepare a brief detailing what they need from the supplier and the outcome they want to achieve, and indicate their evaluation method and criteria for assessing suppliers and the timetable for evaluation.
2. The buyer must produce a list of all capable suppliers to meet their requirements, and publish the brief and evaluation process to all on the list.
3. Buyers must answer a series of yes/no questions set by the buyer and categorised as either essential or desired. Only those suppliers that answer positively to all the essential questions will proceed to the next stage.
4. A further set of yes/no questions or qualitative questions can be asked to further shorten the list of eligible suppliers if necessary.
5. Invite the shortlisted suppliers to further evaluation as indicated when the brief was issued:
    - For Lot 1: Digital Outcomes this could include providing a proposal; providing case studies; a presentation/pitch; an interview; or providing references.
    - For Lot 2: Digital Specialists this could include providing a profile; providing a proposal; providing case studies; a presentation; an interview; a test; or providing references.
6. The buyer must evaluate suppliers against the evaluation criteria:
    - Technical merit and functional fit 10-75%
    - Cultural fit 5-20%
    - Price 20-85%
7. Award the call-off contract to the successful supplier.

Charge: There is no charge to the buyer for using this Framework.

Contact: https://www.gov.uk/digital-marketplace

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